

Dates d'ouvertures des remontées mécaniques *Opening dates of the skilifts*

Courchevel 1850 du samedi 8/12/07
au vendredi 25/04/08

Courchevel 1650
Courchevel 1300 (Le Praz)
La Tania du samedi 15/12/07
au dimanche 20/04/08

Courchevel 1550 du samedi 15/12/07
au vendredi 25/04/08

Méribel-Mottaret du samedi 8/12/07
au vendredi 25/04/08

Domaines réduits / *Ski area reduced in size*

Du 8 au 21/12/2007
Du 21 au 25/04/2008

What's new about lift passes

× **Half day lift pass (morning until 12.30)** available on ski area of :

- Vallée de Courchevel,
- Courchevel 1650,
- MiniPass.

× **Modification of categories for Senior and Veteran :**

- Baby (free) → under 5 years (*photo compulsory for all durations*),
- Child (cut price) → from 5 to under 13 years,
- Adult → from 13 to under 65 years,
- Senior (cut price) → from 65 to under 75 years,
- Veteran (free) → 75 years and over (*photo compulsory for all durations*)
- Family Pass → 2 parents + 2 children minimum from 5 to under 18 years.

× It will be possible to pay by **American Express** at our ticket offices and on our website.

Ouverture des remontées mécaniques / Opening dates of skilifts

* Courchevel 1850 : 08/12/2007 - 25/04/2008

* Courchevel 1550 : 15/12/2007 - 25/04/2008

* Courchevel 1650, 1300 (Le Praz), La Tania : 15/12/2007 - 20/04/2008

Pièces justificatives / Compulsory documentation

* **Enfants de moins de 5 ans et Vétérans de 75 ans et plus (GRATUIT)** : Justificatif de la date de naissance + 1 photo obligatoire

* *Children under 5 and Veterans of 75 and over (FREE)* : Proof of date of birth + 1 photo compulsory

* **Enfants de moins de 13 ans et Séniors de 65 à moins de 75 ans (Tarifs réduits)** : Justificatif de la date de naissance

* *Children under 13 and Seniors from 65 to under 75 years (cut prices)* : Proof of date of birth

* **Pass Famille** : Justificatif des dates de naissances des enfants de moins de 18 ans + justificatif des liens familiaux

* *Family Pass* : Proof of date of birth for children under 18 + proof of family links

* **Forfait saison + Carte à Option** : 1 photo d'identité + justificatif de la date de naissance (Enfants, Séniors, Vétérans)

* *Season pass + Option Card* : 1 photo + proof of date of birth (Children, Seniors, Veterans)



Tarifs du 8 au 21 décembre 2007 / Rates from December 8th to 21st 2007

Tarifs en €	3 vallées			Vallée de Courchevel		
	Adulte 13/-65 ans	Enfant 5/-13 ans	Senior 65/-75 ans	Adulte 13/-65 ans	Enfant 5/-13 ans	Senior 65/-75 ans
Matin (9h30-12h30)	-	-	-	19,5	13,5	16,5
Après-midi (12h30)	24,0	18,5	21,0	19,5	13,5	16,5
1 jour / day	30,0	22,5	25,5	24,0	17,0	20,5
2 jours / days	59,5	44,5	50,5	47,5	33,5	40,5
3 jours / days	87,0	65,5	72,0	70,0	49,0	60,0
4 jours / days	112,0	84,0	92,0	89,0	62,5	75,5
5 jours / days	132,0	99,0	108,0	105,0	73,5	89,0
6 jours / days	149,0	112,0	123,0	116,0	81,0	94,5
7 jours / days	165,0	124,0	135,5	130,0	91,0	106,5
Extension 3 Vallées 1 jour*	14,0	10,5	11,5	-	-	-

Tarifs du 19 au 25 avril 2008 / Rates from 19th to 25th April 2008

Tarifs en €	3 vallées						Vallée de Courchevel					
	Forfaits Individuels			Pass Famille			Forfaits Individuels			Pass Famille		
	Adulte 13/-65 ans	Enfant 5/-13 ans	Senior 65/-75 ans	Pass 4 2 parents + 2 enfants	Pass 5 2 parents + 3 enfants	Pass 6 2 parents + 4 enfants	Adulte 13/-65 ans	Enfant 5/-13 ans	Senior 65/-75 ans	Pass 4 2 parents + 2 enfants	Pass 5 2 parents + 3 enfants	Pass 6 2 parents + 4 enfants
Matin (9h30-12h30)	-	-	-				19,5	13,5	16,5			
Après-midi (12h30)	28,5	19,5	24,0				19,5	13,5	16,5			
1 jour / day	35,0	24,0	29,5				24,0	17,0	20,5			
2 jours / days	69,5	47,5	59,0				47,5	33,5	40,5			
3 jours / days	104,0	70,5	85,0				70,0	49,0	60,0			
4 jours / days	136,0	92,5	111,0				89,0	62,5	75,5			
5 jours / days	163,0	112,0	133,0				105,0	73,5	89,0			
6 jours / days	176,0	121,0	144,5	563,0	684,0	805,0	116,0	81,0	94,5	371,0	452,0	533,0
7 jours / days	197,0	138,0	161,5	630,0	768,0	906,0	130,0	91,0	106,5	416,0	507,0	598,0
Extension 3 Vallées 1 jour*	18,5	14,0	16,0	← Tarifs Extension 3 Vallées 1 jour sur Pass Famille = tarifs individuels			-	-	-	-	-	-

Tarifs du 22 décembre 2007 au 18 avril 2008 / Rates from 22nd December 2007 to 18th April 2008

Tarifs en €	3 vallées						Vallée de Courchevel						Courchevel 1650		
	Forfaits Individuels			Pass Famille			Forfaits Individuels			Pass Famille			Adulte	Enfant	Senior
	Adulte 13/-65 ans	Enfant 5/-13 ans	Senior 65/-75 ans	Pass 4 2 parents + 2 enfants	Pass 5 2 parents + 3 enfants	Pass 6 2 parents + 4 enfants	Adulte 13/-65 ans	Enfant 5/-13 ans	Senior 65/-75 ans	Pass 4 2 parents + 2 enfants	Pass 5 2 parents + 3 enfants	Pass 6 2 parents + 4 enfants	13/-65 ans	5/-13 ans	65/-75 ans
Matin (9h30-12h30)	-	-	-	 <p>Des réductions jusqu'à -20 % Enfants (5/-18 ans)</p>			30,0	21,0	25,5	 <p>Des réductions jusqu'à -20 % Enfants (5/-18 ans)</p>			23,5	15,5	20,0
Après midi (12h30)	35,5	27,0	31,0				30,0	21,0	25,5				23,5	15,5	20,0
1 jour / day	44,0	33,0	38,0				37,0	26,0	31,5				29,0	19,5	24,5
2 jours / days	87,0	65,5	74,0				73,0	51,0	62,0				Forfait Piéton / Pedestrian (5/-75 ans) Valable sur télécabines et téléphérique des 3 Vallées / Available on gondola lifts and cable car in the 3 Vallées		
3 jours / days	130,0	97,5	110,5				108,0	76,0	92,0						
4 jours / days	170,0	127,5	144,5	136,5	96,0	116,0	162,0	113,0	138,0	640,0	780,0	920,0			
5 jours / days	203,5	152,5	173,0	704,0	869,0	1 034,0	178,0	124,5	151,0	570,0	694,5	819,0	1 jour / day	15,0	
6 jours / days	220,0	165,0	187,0	803,0	991,0	1 179,0	200,0	140,0	170,0	640,0	780,0	920,0	2 jours / days	24,0	
7 jours / days	251,0	188,0	206,0	912,0	1 124,0	1 336,0	227,0	159,0	190,0	726,0	885,0	1 044,0	3 jours / days	32,0	
8 jours / days	285,0	212,0	233,0	1 021,0	1 257,0	1 493,0	254,0	178,0	210,0	812,0	990,0	1 168,0	4 jours / days	38,0	
9 jours / days	319,0	236,0	260,0	1 130,0	1 390,0	1 650,0	281,0	197,0	230,0	899,0	1 096,0	1 293,0	5 jours / days	44,0	
10 jours / days	353,0	260,0	287,0	1 238,0	1 522,0	1 806,0	308,0	216,0	250,0	985,0	1 201,0	1 417,0	6 jours / days	50,0	
11 jours / days	387,0	284,0	314,0	1 347,0	1 655,0	1 963,0	335,0	235,0	270,0	1 072,0	1 307,0	1 542,0	7 jours / days	56,0	
12 jours / days	421,0	308,0	341,0	1 456,0	1 788,0	2 120,0	362,0	254,0	290,0	1 158,0	1 412,0	1 666,0	Saison / Season	155,0	
13 jours / days	455,0	332,0	368,0	1 564,0	1 920,0	2 276,0	389,0	273,0	310,0	1 244,0	1 517,0	1 790,0	Vente de forfait de + de 7 jours Also on sale pedestrian pass over 7 days		
14 jours / days	489,0	356,0	395,0	Forfaits individuels + 14 jours et Pass Famille + de 4 enfants : se renseigner aux guichets / + 14 days and Family Pass + 4 children : ask for information									1 passage / 1 way up	6,0	
Extension 3 Vallées 1 jour*	21,5	16,0	17,5	Tarifs Extension 3 Vallées 1 jour sur Pass Famille = tarifs individuels			-	-	-	-	-	-	Descente gratuite / free descent		
Saison / Season	950,0	710,0	810,0	3 040,0	3 750,0	4 460,0	790,0	550,0	650,0	2 530,0	3 080,0	3 630,0			
Carte à Option	470,0	350,0	380,0	12 jours de ski non consécutifs			378,0	265,0	315,0	12 sking days to use when you want					

* Extension 3 Vallées 1 jour : pour skier 1 jour dans les 3 Vallées avec un forfait Vallée de Courchevel (forfait 2 jours mini.) / To ski 1 day in the 3 Vallées with a Vallée de Courchevel pass (2 days)

MINI PASS	Accès à (access to) téléski (draglifts) Ferme, Altiport, Ecureuil		Matin (9h30-12h30)	12,0
	+ télécabines (gondola lifts) Praz, Jardin Alpin, Grangettes et Verdons + télésiège (chairlift) Tovets		OU Après-midi (12h30)	
	Débutants de 5 à moins de 75 ans / Beginners from 5 to under 75 years		1 jour / 1 day	15,0

Assurance / Insurance "Carré Neige"	Adulte 13/-65 ans	Enfant 5-13 ans
Prix par jour / price per day	en attente	en attente
de 10 à 21 jours consécutifs / from 10 to 21 consecutive days	en attente	en attente



Conditions for Tour-Operators Season 2007 / 2008

28/03/07 09:57

Obligations of the Tour-Operator

- to create and distribute in sufficient numbers a quality ski catalogue (of at least 16 pages) in which he sets aside a minimum of half a page for each resort for which he markets the lift passes,
- To sell skipasses either at public prices in combination with accomodation or as a package skipass + accomodation,
- to sign with the S3V's the «Special Agreement» subject to the general terms of Tour-Operators sales applicable within the 3 Valleys. (**before november 1, 2007**)
- to send to the S3V's before november 1, 2007 the ski catalogue, a sample of voucher (if necessary) and the deposit if payment by installments.

New Tour-Operator

- Every new TO (new means without contract signed the previous season) will have to ask for a contract at the latest **september the 1st 2007**.

Discount granted

- The discount granted to the Tour-Operator will be transfered at the end of the season and after payment of all the invoices, on a bank account at the name of the Tour-Operator.

Terms of payment (Euros only)

- Bank transfer (copy of the transfer has to be sent to S3V),
- French cheque,
- Certified cheque,
- TO's Credit card (it is forbidden to use guests' credit cards),
- Cash

**Each payment should correspond to one or several invoices.
Bank expenses are charged to the TO account.**

Calculation of the discount

The discount is calculated on the total amount of skipasses of 3 days and over purchased from the S3V's (at the public price only, except on season passes, group passes and insurance products).

With whom you have to sign a contract ?

- ◆ S3V for guests residing in Courchevel, La Tania and Méribel-Mottaret,
- ◆ Méribel-Alpina for guests residing in Méribel, Méribel Village and Brides les Bains,
- ◆ SEVABEL for guests residing in St Martin de Belleville and Les Menuires,
- ◆ SETAM for guests residing in Val Thorens.

This document is not contractual . All the conditions of sale are in the «special agreement» for Tour Operators.

S3V – Direction Commerciale – BP 40 – 73122 COURCHEVEL Cedex – FRANCE

Tel: (33) 4.79.08.20.00

Fax: (33) 4.79.08.00.57

www.s3v.com (webcams, snow reports...)



Direction Commerciale

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B.P. 40 – 73122 Courchevel Cedex
tél : 04 79 08 20 00
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www.s3v.com (webcams)

Société des Trois Vallées

Courchevel / La Tania / Méribel-Mottaret

Remise pour TO en contrat Discount for contractual TO

**Remise accordée /
Discount granted**

La remise accordée au TO sera versée en fin de saison et après règlement de toutes les factures, sur un compte bancaire au nom du TO / *The discount granted to the TO will be transferred at the end of the season and after paiement of all the invoices, on a bank account at the name of the TO.*

**Calcul de la remise /
Calculation of the discount**

- ◆ La remise sera calculée sur le total des achats réalisés auprès de la S3V, pour tout forfait de ski de 3 jours minimum (au tarif public uniquement, hors forfaits saison, groupes et assurances) / *The discount is calculated on the total amount of skipasses of 3 days and over purchased from the S3V's. (at the public price only, except on season passes, group passes and insurance products)*
- ◆ Pour les forfaits s'étalant sur 2 périodes, la période prise en compte sera celle de la date du 1^e jour de ski. / *For passes that cover both periods, the period taken into consideration is the one that contains the 1st day of skiing.*

**Niveaux de remise /
Levels of the discount**

Achats réalisés auprès de la totalité des sociétés des remontées mécaniques des 3 Vallées / <i>Purchases made from the Lift companies of the 3 Vallées as a whole</i>	22/12/07 – 4/01/08, 9/02/08 – 28/03/08.	Jusqu'au / Till 21/12/07, 5/01/08 – 8/02/08, 29/03/08 – 4/04/08.	A partir de / From 5/04/08
300 forfaits mini dans la saison / <i>Minimum of 300 skipasses during the season</i>	8%	12%	22%
50 forfaits par semaine pendant 11 semaines / <i>50 skipasses per week during at least 11 weeks</i>	12%	12%	22%

Contacts

Jean-Pierre LALANNE - Directeur Commercial - jp.lalanne@s3v.com
Carole COLLOMBIER – Assistante Commerciale – carole.c@s3v.com

What's new in Courchevel

- × Optimisation and reinforcement of our man made snow production capacity by :
 - the creation of a reservoir of 125 000 m3 at the top of the Signal chairlift,
 - the replacement of old style snow cannons with new models which are both more efficient and use less energy.

Objective : to guarantee optimal snow conditions in the Courchevel valley.

- × Improvement of our general capability to open both the lifts and pistes when snow cover is poor :
 - better drainage for certain critical areas,
 - remodeling and reorientation of pistes such as the Lac Bleu and the Bouc Blanc,
 - the remodelling of draglift tracks,
 - creation of natural snow quarries.

Objective : to be able to open the maximum number of pistes and lifts even when snow conditions are poor.

- × Installation of a system for the remote controlled setting off of avalanches (GAZEX) for the Chapelets piste and chairlift in Courchevel 1650.

Objective : to lessen the time necessary to secure the skiing area and therefore reopen the skiing area quicker.

- × Suppression of the banking on the Ariondaz and Pyramides pistes.

Objective : better comfort for piste users.

- × Remodeling of the Pyramides draglift track in Courchevel 1650 :
 - reduction of the steepest gradient,
 - suppression of both adverse camber and a bank.

Objective : better user comfort and safety.

- × Improvement of the access to the Saulire cable car (from the piste) and the Praz telecabine (at the top of the lift) by the creation of access ramps to replace the stairs.

Objective : better user comfort.

- × Revision of signposts in the Loze sector.

Objective : better enjoyment of the ski area, less chance of getting lost.

- × Renovation of the ticket offices in Courchevel 1650.

Objective : a better welcome for our clients, and an improved aesthetic appeal.